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CORRIGENDUM

In reference to Odisha Skill Development Authority, NOTICE INVITING TENDER Loan 3539 – IND: Odisha Skill Development Project (OSDP) dated Nov 17th 2018, certain clauses have been revised. The revised clauses are as follows:

S.N	Package/Lot No	Previous Clause	Revised Clause	Remarks
1	All Packages	<p>Section 2: BDS ITB 14.6 (b) (i): For Goods offered from outside the Purchaser’s country, the Bidder shall quote prices using the following Incoterms: CIP</p>	<p>Section 2: BDS ITB 14.6 (b) (i): For Goods offered from outside the Purchaser’s country, the Bidder shall quote prices using the following Incoterms: CIP up to the Point of Destination i.e. World Skill Centre, Block B, Sector A, Mancheswar Industrial estate, Bhubaneswar, Odisha 751007.</p>	<p>According to Incoterms 2010: CIP: “Carriage and Insurance Paid to” means that the seller delivers the goods to the carrier or another person nominated by the seller at an agreed place (if any such place is agreed between parties) and that the seller must contract for and pay the costs of carriage necessary to bring the goods to the named place of destination.</p>
2	All Packages	<p>Section 2: BDS ITB 14.6 (b) (ii): In addition to the above, the Bidder shall quote prices for Goods offered from outside the Purchaser’s country using the following Incoterms: CIP</p>	<p>Section 2: BDS ITB 14.6 (b) (ii): In addition to the above, the Bidder shall quote prices for Goods offered from outside the Purchaser’s country using the following Incoterms: CIP up to the Point of Destination i.e. World Skill</p>	Same as Serial No. 1

			Centre, Block B, Sector A, Mancheswar Industrial estate, Bhubaneswar Odisha 751007.	
3	All Packages	NA	Section 2: BDS ITB 15: Bidders may express bid prices in various currencies (maximum three) which are fully convertible	Add ITB 15 clause in BDS.
4	All Packages	Section 2: BDS ITB 37.1: The date for the selling exchange rate shall be: Reserve Bank of India	Section 2: BDS ITB 37.1: The date for the selling exchange rate shall be: Bid Opening Date i.e. 21/02/2019	
5	All Packages	Section 4: Bidding Form Price Schedule for Goods to Be Offered from Within the Purchaser's Country Column 5: Domestic Value Added in Percent	Section 4: Bidding Form Price Schedule for Goods to Be Offered from Within the Purchaser's Country Column 5: Domestic Value Added in Percent: This column will be inapplicable.	According to ITB 38.1: Domestic preference shall not apply.
6	All Packages	Section 4: Bidding Form Price Schedule for Goods to Be Offered from Within the Purchaser's Country Column 8: Unit Price EXW	Section 4: Bidding Form Price Schedule for Goods to Be Offered from Within the Purchaser's Country Column 8: Unit Price EXW (Name of Currency)	Bidders may express bid prices in various currencies (maximum three)

7	All Packages	Section 4: Bidding Form Price Schedule for Goods to Be Offered from Within the Purchaser's Country Notes: Column 4	Price Schedule for Goods to Be Offered from Within the Purchaser's Country Notes: Column 4 known as Column 5 and it is not applicable	According to ITB 38.1: Domestic preference shall not apply. Change in notes
8	All Packages	Section 4: Bidding Form Price Schedule for Goods to Be Offered from Within the Purchaser's Country Notes: Column 6	Price Schedule for Goods to Be Offered from Within the Purchaser's Country Notes: Column 6 known as Column 8	Column 8: Unit Price EXW (Name of Currency) Change in notes
9	All Packages	Section 4: Bidding Form Price Schedule for Goods to Be Offered from Within the Purchaser's Country Notes: Column 8	Price Schedule for Goods to Be Offered from Within the Purchaser's Country Notes: Column 8 known as Column 10	Column 10: Sales and Other Taxes Per Item, Change in notes
10	All Packages	Section 4: Bidding Form Price Schedule for Goods to Be Offered from Outside the Purchaser's Country Column 7: Unit Price CIF or CIP (as per the destinations mentioned in Delivery and Completion Schedule of the Section 6)	Section 4: Bidding Form Price Schedule for Goods to Be Offered from Outside the Purchaser's Country Column 7: Unit Price CIP (as per the destinations mentioned in Delivery and Completion Schedule of the Section 6)	According to revised ITB 14.6 (b) (i)
11	All Packages	Section 4: Bidding Form Price Schedule for Goods to Be Offered from Outside the Purchaser's Country	Section 4: Bidding Form Price Schedule for Goods to Be Offered from Outside the Purchaser's Country	According to revised ITB 14.6 (b) (i) & (ii), because in BDS it is CIP – destination.

		Column 8: Unit Price FOB or FCA (as per the destinations mentioned in Delivery and Completion Schedule of the Section 6)	Column 8: Unit Price FOB or FCA (as per the destinations mentioned in Delivery and Completion Schedule of the Section 6): This column is inapplicable.	
12	All Packages	Section 4: Bidding Form Price Schedule for Goods to Be Offered from Outside the Purchaser's Country Column 9: Total Price CIF or CIP per Item	Section 4: Bidding Form Price Schedule for Goods to Be Offered from Outside the Purchaser's Country Column 9: Total Price CIP - WSC per Item	According to ITB 14.6 (b) (i)
13	All Packages	Section 4: Bidding Form Price Schedule for Goods to Be Offered from Outside the Purchaser's Country Column 10: Total Price FOB or FCA per Item	Section 4: Bidding Form Price Schedule for Goods to Be Offered from Outside the Purchaser's Country Column 10: Total Price FOB or FCA per Item: This column is inapplicable.	According to ITB 14.6 (b) (i), (ii) and serial no. 11 above. because in BDS it is CIP – destination
14	All Packages	Section 4: Bidding Form Price Schedule for Goods to Be Offered from Outside the Purchaser's Country Notes: Column 5 and 6	Section 4: Bidding Form Price Schedule for Goods to Be Offered from Outside the Purchaser's Country Notes: Column 5 and 6 known as Column 7 and 8 respectively.	Column 7: Unit Price CIP (as per the destinations mentioned in Delivery and Completion Schedule of the Section 6) Column 8: Inapplicable according to serial no 11 above. Change in notes
15	All Packages	Section 4: Bidding Form	Section 4: Bidding Form	Column 8: Inapplicable according to serial no 11 above. Change in notes

		Price Schedule for Goods to Be Offered from Outside the Purchaser's Country Notes: Column 6	Price Schedule for Goods to Be Offered from Outside the Purchaser's Country Notes: Column 6 known as Column 8 which is inapplicable	
16	All Packages	Section 4: Bidding Form Price Schedule for Related Services to Be Offered from Outside and Within the Purchaser's Country Column 5(a): Unit Price: Foreign Currency	Section 4: Bidding Form Price Schedule for Related Services to Be Offered from Outside and Within the Purchaser's Country Column 5(a): Unit Price: Foreign Currency (Name of Currency)	
17	All Packages	Section 4: Bidding Form Price Schedule for Related Services to Be Offered from Outside and Within the Purchaser's Country Column 5(b): Unit Price: Local Currency	Section 4: Bidding Form Price Schedule for Related Services to Be Offered from Outside and Within the Purchaser's Country Column 5(b): Unit Price: Local Currency (Name of Currency)	
18	All Packages	1 USD = 73.48 INR	1 USD = 70 INR	According to the revised summary of the packaging. The revised rates of bid security, contractual experience, average annual turnover and cash flow are mentioned below.
S.N	Package/Lot No	Previous Clause	Revised Clause	Remarks
A. Package 1: Facility Technology Lab Equipments				

19	Bid Security	USD	INR	USD	INR	1. Update ITB 21.1 in bid document.
	Lot 1: Electrical Service	3520	258700	4900	343000	
	Lot 2: Mechanical Service	3600	264600	7100	497000	
	Lot 3: Piping and Plumbing Service	2080	153000	2240	156800	
20	Contractual Experience	USD	INR	USD	INR	1. Update Clause 2.2.1 of subsection 2.2 of Section 3 in bid document. 2. Update Form EXP - 1: Contractual Experience of section 4 in bid document.
	Lot 1: Electrical Service	132000	9702000	183750	12862500	
	Lot 2: Mechanical Service	135000	9922500	266250	18637500	
	Lot 3: Piping and Plumbing Service	78000	5731500	84000	5880000	
21	Average Annual Turnover	USD	INR	USD	INR	1. Update clause 2.3.2 of subsection 2.3 of section 3 in bid document.
	Lot 1: Electrical Service	176000	12936000	245000	17150000	
	Lot 2: Mechanical Service	180000	13230000	355000	24850000	
	Lot 3: Piping and Plumbing Service	104000	7642000	112000	7840000	
B. Package 2: Facility Technology Lab Equipments						
22	Bid Security	USD	INR	USD	INR	1. Update ITB 21.1 in bid document.
	Lot 1: Residential Airconditioning	5000	367400	5000	350000	
	Lot 2: Commercial Airconditioning	15000	1102200	32400	2268000	
	Lot 3: Commercial Refrigeration	26600	1954500	27000	1890000	
23	Contractual Experience	USD	INR	USD	INR	1. Update Clause 2.3.1 of subsection 2.3 of Section 3 in bid document.
	Lot 1: Residential Airconditioning	187500	13777500	187500	13125000	

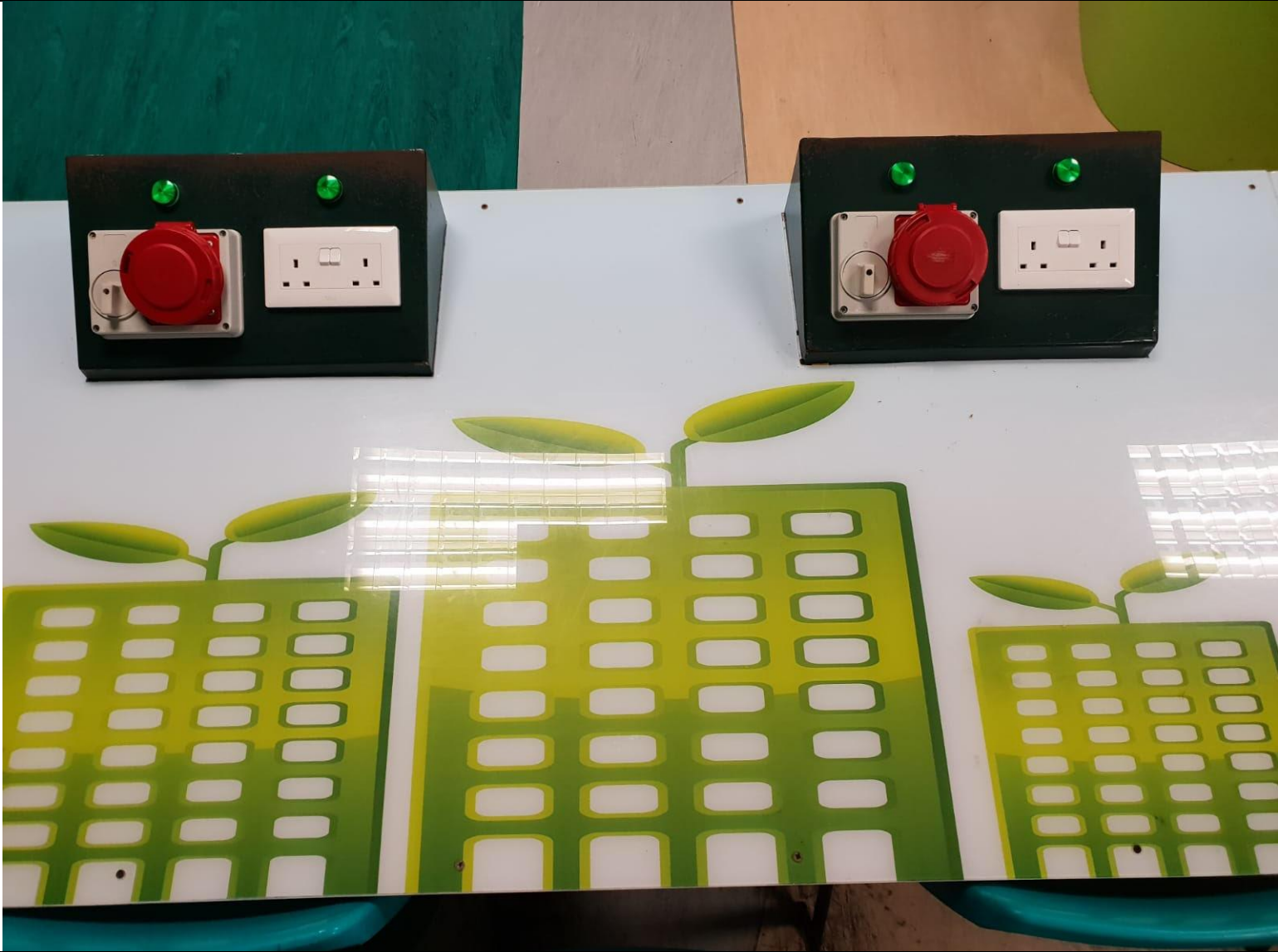
	Lot 2: Commercial Airconditioning	562500	41332500	1215000	85050000	2. Update Form EXP - 1: Contractual Experience of section 4 in bid document.
	Lot 3: Commercial Refrigeration	997500	73296000	1012500	70875000	
24	Average Annual Turnover	USD	INR	USD	INR	1. Update clause 2.4.2 of subsection 2.4 of section 3 in bid document.
	Lot 1: Residential Airconditioning	250000	18370000	250000	17500000	
	Lot 2: Commercial Airconditioning	750000	55110000	1620000	113400000	
	Lot 3: Commercial Refrigeration	1330000	97728000	1350000	94500000	
25	Cash Flow	USD	INR	USD	INR	1. Update clause 2.4.3 of subsection of 2.4 of section 3 in bid document.
	Lot 1: Residential Airconditioning	62500	4592500	62500	4375000	
	Lot 2: Commercial Airconditioning	187500	13777500	405000	28350000	
	Lot 3: Commercial Refrigeration	332500	24432100	337500	23625000	
C. Package 3: Facility Technology Lab Equipments- Fire Detection and Protection System						
26	Bid Security	USD	INR	USD	INR	1. Update ITB 21.1 in bid document
	Package 3	5600	411488	5600	392000	
27	Contractual Experience	USD	INR	USD	INR	1. Update Clause 2.2.1 of subsection 2.2 of Section 3 in bid document.
	Package 3	210000	15430800	140000	9800000	2. Update Form EXP - 1: Contractual Experience of section 4 in bid document.
28	Average Annual Turnover	USD	INR	USD	INR	1. Update clause 2.3.2 of subsection 2.3 of section 3 in bid document.
	Package 3	280000	20574400	280000	19600000	
D. Package 4: Facility Technology Lab Equipments						

29	Bid Security	USD	INR	USD	INR	1. Update ITB 21.1 in bid document.
	Lot 1: Facility & System Maintenance	10800	793500	10800	756000	
	Lot 2: Building Management System	16,000	1175500	18000	1260000	
	Lot 3: Airconditioning Distribution System	11,000	808300	12800	896000	
30	Contractual Experience	USD	INR	USD	INR	1. Update Clause 2.3.1 of subsection 2.3 of Section 3 in bid document. 2. Update Form EXP - 1: Contractual Experience of section 4 in bid document.
	Lot 1: Facility & System Maintenance	405000	29759400	405000	28350000	
	Lot 2: Building Management System	600000	44088000	675000	47250000	
	Lot 3: Airconditioning Distribution System	412500	30310500	480000	33600000	
31	Average Annual Turnover	USD	INR	USD	INR	1. Update clause 2.4.2 of subsection 2.4 of section 3 in bid document.
	Lot 1: Facility & System Maintenance	540000	39679200	540000	37800000	
	Lot 2: Building Management System	800000	58784000	900,000	63000000	
	Lot 3: Airconditioning Distribution System	550000	40414000	640,000	44800000	
32	Cash Flow	USD	INR	USD	INR	1. Update clause 2.4.3 of subsection of 2.4 of section 3 in bid document.
	Lot 1: Facility & System Maintenance	135000	9919800	135000	9450000	

	Lot 2: Building Management System	200000	14696000	225000	15750000	
	Lot 3: Airconditioning Distribution System	137500	10103500	160000	11200000	
E. Package 5: Facility Technology Lab Equipments						
33	Bid Security	USD	INR	USD	INR	1. Update ITB 21.1 in bid document.
	Lot 1: Vertical Transportation	22460	1650400	25400	1778000	
	Lot 2: Vertical Transport- Simulators	10000	734800	11400	798000	
34	Contractual Experience	USD	INR	USD	INR	1. Update Clause 2.3.1 of subsection 2.3 of Section 3 in bid document. 2. Update Form EXP - 1: Contractual Experience of section 4 in bid document. 3. Refer to Addendum dt 20 th Jan for change in the contractual experience condition for Lot-2.
	Lot 1: Vertical Transportation	842000	61880000	952500	66675000	
	Lot 2: Vertical Transport- Simulators	375000	27555000	427500	29925000	
35	Average Annual Turnover	USD	INR	USD	INR	1. Update clause 2.4.2 of subsection 2.4 of section 3 in bid document.
	Lot 1: Vertical Transportation	1123000	82518000	1,270,000	88900000	
	Lot 2: Vertical Transport- Simulators	500000	36740000	570,000	39900000	
36	Cash Flow	USD	INR	USD	INR	1. Update clause 2.4.3 of subsection of 2.4 of section 3 in bid document.
	Lot 1: Vertical Transportation	280750	20630000	317500	22225000	
	Lot 2: Vertical Transport- Simulators	125000	9185000	142500	9975000	
F. Package 11: Training Workshop furniture						

37	Bid Security	USD	INR	USD	INR	1. Update ITB 21.1 in bid document.
	Package 11	17200	1221000	9500	665000	
38	Contractual Experience	USD	INR	USD	INR	1. Update Clause 2.3.1 of subsection 2.3 of Section 3 in bid document. 2. Update Form EXP - 1: Contractual Experience of section 4 in bid document.
	Package 11	645000	45795000	356250	24937500	
39	Average Annual Turnover	USD	INR	USD	INR	1. Update clause 2.4.2 of subsection 2.4 of section 3 in bid document.
	Package 11	860000	61060000	475,000	33250000	
40	Cash Flow	USD	INR	USD	INR	1. Update clause 2.4.3 of subsection of 2.4 of section 3 in bid document.
	Package 11	215000	15265000	118750	8312500	
S.N	Package/Lot No	Previous Clause		Revised Clause		Remarks
41	Package 11	E. Commercial Airconditioning Item No: 10 Test Bench Description: Supplied with residual current circuit breakers (RCCB)		E. Commercial Airconditioning Item No: 10 Test Bench Description: Dimension: L1600 x W800 x H750mm Images as shown below		Quantity and UoM remains the same.





In reference to Odisha Skill Development Authority, NOTICE INVITING TENDER Loan 3539 – IND: Odisha Skill Development Project (OSDP) dated Nov 17th 2018, clarification is being issued to the additional queries of the bidders. The Clarification to the queries are as follows:

	Queries	Clarifications
S.N	Package / Lot No.	
	<p>1) What are the taxes and duties to be considered by an international bidder while quoting as per the sheet given?</p> <p>2) You need two kinds of pricing – CIF (Presumably up to the port of discharge – which in this case is Kolkata, is that understanding correct?) and FCA (Presumably up to site inclusive of all payable taxes & duties and incidentals, is that understanding correct?).</p> <p>3) Normally two types of taxation is charged now in case of import of educational equipment as per our understanding. “Custom Duty” @ 10%, “GST” @ 18% and Cess (Educational Cess 2%, General Cess 2%).</p> <p>Normally these are added to the CIF Value to come to the landed price at destination (we presume that is FCA). Do we need to consider all these and exhibit separately or embed it in the FCA prices?</p> <p>4) Normally ADB and other Multilateral projects get a Custom Duty Waiver Certificate which when given to the C&F Agent, it is not charged. Does the project have a Custom Duty Waiver Certificate?</p>	<p>1) The International bidder does not have to consider any taxes of purchasers country.</p> <p>Refer para 39.3 The Purchaser’s evaluation of a bid will exclude and not take into account,</p> <p>(a) in the case of Goods offered from within the Purchaser’s country, all sales tax and all other taxes, applicable in the Purchaser’s country and payable on the Goods if the Contract is awarded to the Bidder;</p> <p>(b) in the case of Goods offered from outside the Purchaser’s country, all customs duties, sales tax, and other taxes, applicable in the Purchaser’s country and payable on the Goods if the Contract is awarded to the Bidder;</p> <p>For related services Prices are to be quoted inclusive of all customs duties, GST and other similar taxes applicable in the Purchaser’s country.</p>

	<p>5) In special cases GST and Cess is also not charged, in case such a certificate is issued by the Government for the said project. Does the project have GST and Cess waiver Certificate?</p>	<p>2) As per BDS – ITB 14.6 (b) (i) & (ii), We need only CIP (the place of destination in World Skill centre – Odisha), pricing. The CIP to the place of destination will be considered for evaluation.</p> <p>3) For International bidder, bringing goods from the outside the country refer point 1 above.</p> <p>4) This project does not have Custom Duty Waiver Certificate. (this question is redundant)</p> <p>5) The project does not have GST and Cess waiver certificate. (this question is redundant)</p>
	<p>6) While there is a column for Sales and other taxes in the Price Schedule for Goods from within Purchaser’s Country, no such column if provided for our price schedule (Price Schedule for Goods from outside Purchaser’s Country)? Do we take it that we need to embed it in FCA pricing? Or exhibit it in a separate column (in case applicable). If yes please review the sheet columns in the pricing sheet for “Goods from outside Purchaser’s Country.</p>	<p>6) Price schedule is ok, pls refer point 1 to 5 above, and respective corrigendum.</p>
	<p>7) For Related Services, the items need clarification (We would be quoting these in USD unless otherwise required): Transport – Since we are quoting in USD and FCP price at destination, how do we exhibit this cost separately? 8) Do we need to show local transportation separately?</p>	<p>7) Bidders shall quote in local currency. 8) Yes 9) Yes 10) Its insurance in purchasers country, if its point to point, then separate insurance is not required but the responsibility is of sellers till installation and hand over.</p>

<p>9) Testing – Does it refer to on-site testing of equipment for performance and training purposes?</p> <p>10) Insurance – Since we are quoting with insurance – from point to point, which component of insurance needs to be shown here?</p> <p>11) Loading & Unloading Charges – Only India specific charges need to be considered here, or we need to give all loading & unloading charges separately including at the embarkation point?</p> <p>12) Installation Charges – We understand that these charges are for our Engineers to come, deliver and install and if need be train the Lab Technicians and Faculty. Is that correct undersatnding?</p> <p>13) Other costs of contract – What are the costs that we could consider here? Please elaborate. Can we consider all of the following here?</p> <ul style="list-style-type: none"> Terminal Delivery Order Charges (DOC) Container Cleaning Charges (If the container is emptied at Port) Local Terminal Handling Charges Custom Clearance Charges (whether it is applicable or not) In case we want the Container to go to site - Container Security Charges & its two way Transportation. (We would prefer this for the safety of precious cargo) 	<p>11) Only purchaser country charges</p> <p>12) Yes</p> <p>13) Purchaser country related other cost.</p> <p>Additional Clarifications</p> <p>For queries 7 to 13 – refer Economic Evaluation - “Costs for inland transportation, insurance, and other incidental costs for delivery of the goods from the EXW premises, or port of entry, or border point to Project Site as defined in Section 6 (Schedule of Supply), shall be quoted in the Price Schedule for Related Services to Be Offered from Outside and Within the Purchaser’s Country provided In Section 4 (Bidding Forms). These costs will be taken into account during bid evaluation. If a Bidder fails to include such costs in its Bid, then these costs will be estimated by the Purchaser on the basis of published tariffs by the rail or road transport agencies, insurance companies, or other appropriate sources, and added to EXW or CIP price.”</p> <p>The price evaluation will be done for total price i.e. CIP (WSC) plus related service cost after final installation of equipment’s.</p> <p>The related service cost to be quoted by the bidders.</p> <p>Deviations from the Delivery and Completion Schedule specified in Section 6 (Schedule of Supply) are not permitted.</p> <p>Related service Prices are to be quoted inclusive of all customs duties, sales and other similar taxes applicable in the Purchaser’s</p>
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		country and payable on the Related Services, if the Contract is awarded to the Bidder.
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